### Japan Ship Exporters' Association Statistics for New Export Ship Orders

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October / 2003 (FY 2003)
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#### **OVERVIEW**

In October 2003, Japan received 34 export orders totalling 1,397,400 G/T.

#### Vessel Type

- 2 cargo ships
- 1 handysize bulk carrier
- 6 handymax bulk carrier
- 4 panamax bulk carriers
- 1 capesize bulk carrier
- 2 lumber carriers
- 1 coal carrier
- 4 aframax oil tankers
- 3 panamax oil tankers
- 1 chemical tanker
- 4 product tankers
- 1 VLCC
- 4 LPG carriers

#### Schedule Date

FY 2003	13.3 %
FY 2004	4.1 %
FY 2005	31.9 %
FY 2006	46.6 %
FY 2007	4.1 %

#### Method of Payment

100 % in cash ( 37.4 % in yen and 62.6 % in other foreign currencies). 20.4 % through trading firms.

### Figures for FY 2003 (April, 2003 to October, 2003)

During the period between <u>April, 2003</u> and <u>October, 2003</u> (FY 2003), Japan received 332 export orders totaling 15,872,127 G/T.

#### Schedule Date

FY 2003 3.1 % FY 2004 19.0 % FY 2005 35.0 % FY 2006 38.0 % FY 2007 4.9 % (\*over FY2007)

#### Method of Payment

100 % in cash ( 38.1 % in yen and 61.9 % in other foreign currencies). 17.4 % through trading firms.

<sup>\*</sup>See attached file for further details.

<sup>\*</sup>These figures are official JSEA statistics and may be used as such.

## New Export Orders Placed in October 2003 (FY 2003) Based on Fiscal Year

JSEA (November 2003)

Description	Apr 0	02 to Mar 03	Apr (	03 to Jun 03	03 July 2003		August 2003		September 2003		October 2003		Apr 03 to Oct 03		Jan 03 to Oct 03	
Description	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	14	475,900	11	265,550	16	851,800	4	199,800	6	248,400	2	15,200	39	1,580,750	43	1,954,750
Bulk Carriers	251	10,746,210	143	6,239,950	21	905,800	11	667,600	20	653,290	15	546,150	210	9,012,790	282	12,163,590
Tankers	71	3,886,550	38	1,952,500	4	211,500	11	1,177,437	13	1,101,100	17	836,050	83	5,278,587	106	6,642,387
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	336	15,108,660	192	8,458,000	41	1,969,100	26	2,044,837	39	2,002,790	34	1,397,400	332	15,872,127	431	20,760,727
FY 2002 / FY2003 (%)		* 144.9		239.4		224.1		99.3		206.0		116.0		183.6		** 197.2
In CGT		7,288,257		3,998,979		1,137,270		870,535		977,078		728,038		7,711,900		10,011,922

Figures for shipbulding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

<sup>\*</sup>FY 2001/FY2002

<sup>\*\*</sup>Calender Year 2002/2003

# Export Ships Delivered in October 2003 (FY 2003) Based on Fiscal Year

JSEA (November 2003)

Description	Apr 0	2 to Mar 03	3 Apr 03 to Jun 03		July 2003		August 2003		September 2003		October 2003		Apr 03 to Oct 03		Jan 03 to Oct 03	
Description	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	31	1,092,204	9	328,410	2	45,829	0	0	4	130,788	1	9,697	16	514,724	25	784,417
Bulk Carriers	124	4,637,434	27	1,210,703	8	353,249	6	202,492	10	474,746	9	340,524	60	2,581,714	98	4,058,360
Tankers	72	4,678,657	20	878,650	6	467,771	10	357,232	16	1,277,699	9	549,252	61	3,530,604	92	5,359,190
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	1	21,188	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	228	10,429,483	56	2,417,763	16	866,849	16	559,724	30	1,883,233	19	899,473	137	6,627,042	215	10,201,967
FY 2002 / FY2003 (%)		* 94.7		143.4		115.5		60.7		211.4		76.6		122.2		** 112.6
In CGT		5,277,721		1,217,501		373,372		305,428		836,417		463,050		3,195,768		4,957,153

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

<sup>\*</sup>FY 2001/FY2002

<sup>\*\*</sup>Calender Year 2002/2003

# Export Ship Orderbook

(As of the end of October 2003)

# JSEA (November 2003)

			No.	G/T - (CGT)			
Orderbook		4	502	25,682,024			
End of March	h 2003 (FY 2002)	A	523	(12,844,122			
N O 1	(A 02 to Ootob 02)	D	222	15,872,127			
New Orders	(Apr 03 to October 03)	В	332	(7,711,900)			
				6,627,042			
Delivered (A	pr 03 to October 03)	С	137	( 3,195,768)			
A 11				248,108			
Adjustments				( 140,857)			
Orderbook			71.4	34,679,001			
End of October 2003 (A+B+C+D)			714	(17,219,397)			
	Delivery schedule						
	FY 2003		106	4,790,140			
	112003		100	(2,606,901)			
	FY 2004		263	12,211,191			
				(6,233,246)			
FY 2005			202	9,920,020			
112300				(4,765,480)			
	FY 2006		128	6,985,750			
			120	(3,192,795)			
	FY 2007		15	771,900			
	(*over FY2007)		13	(420,975)			