

Japan Ship Exporters' Association Statistics for New Export Ship Orders

September / 2004 (FY 2004)

OVERVIEW

In September 2004 , Japan received 31 export orders totalling 1,814,950 G/T.

Vessel Type

2	ro/ro ships
5	handysize bulk carriers
7	handymax bulk carriers
1	panamax bulk carrier
2	capsize bulk carriers
2	coal carriers
2	ore carriers
3	afamax oil tankers
3	product tankers
1	chemical tanker
3	VLCCs

Schedule Date

FY 2005	18.7 %
FY 2006	24.7 %
FY 2007	24.3 %
FY 2008	32.3 %

Method of Payment

100 % in cash (41.6 % in yen and 58.4 % in other foreign currencies).
8.2 % through trading firms.

**See attached file for further details.*

Figures for FY 2004 (April, 2004 to September, 2004)

During the period between April, 2004 and September, 2004 (FY 2004), Japan received 138 export orders totaling 7,735,570 G/T.

Schedule Date

FY 2004	8.8 %
FY 2005	12.8 %
FY 2006	21.1 %
FY 2007	28.4 %
FY 2008	28.9 % (*over FY2008)

Method of Payment

100 % in cash (43.7 % in yen and 56.3 % in other foreign currencies).
19.5 % through trading firms.

New Orders of Export Ships placed by Owners during FY 2004 (April 04 to September 04) in G/T.

Figures on owners placing orders with Japanese yards indicates that 76.3 % of orders are placed by Japanese related owners, European and American shipping companies, 2.8 %;
Greek shipowners, 5.5 %;
Hong Kong shipowners, 0.9 %;
Chinese shipowners, 4.1 %;
Oil companies, 0.0 %;
and others, 10.4 %.

**These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in September 2004 (FY 2004)
Based on Fiscal Year

JSEA (October 2004)

Description	Apr 03 to Mar 04		Apr 04 to May 04		June 2004		July 2004		August 2004		September 2004		Apr 04 to Sept 04		Jan 04 to Sept 04	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	53	2,427,250	2	10,800	2	33,600	1	6,050	3	139,600	2	39,800	10	229,850	17	641,350
Bulk Carriers	355	15,276,690	22	1,065,850	13	624,600	20	998,100	11	623,300	19	962,250	85	4,274,100	116	5,656,750
Tankers	134	8,342,471	7	545,700	12	700,020	8	885,100	6	287,900	10	812,900	43	3,231,620	82	5,612,137
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	542	26,046,411	31	1,622,350	27	1,358,220	29	1,889,250	20	1,050,800	31	1,814,950	138	7,735,570	215	11,910,237
FY 2002 / FY2003 (%)		* 172.4		48.6		26.5		95.9		51.4		90.6		53.4		** 61.5
In CGT		12,538,680		730,696		673,677		722,138		555,570		728,490		3,410,571		5,446,663

Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2002/FY2003

**Calender Year 2004

Export Ships Delivered in September 2004 (FY 2004)
Based on Fiscal Year

JSEA (October 2004)

Description	Apr 03 to Mar 04		Apr 04 to May 04		June 2004		July 2004		August 2004		September 2004		Apr 04 to Sept 04		Jan 04 to Sept 04	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	31	1,104,335	0	0	3	23,866	1	75,519	0	0	1	6,002	5	105,387	15	454,188
Bulk Carriers	113	4,561,732	22	979,641	20	984,149	15	516,548	11	431,664	24	899,130	92	3,811,132	137	5,419,479
Tankers	103	5,752,226	11	681,229	8	319,399	6	337,503	7	177,596	10	671,949	42	2,187,676	74	3,937,961
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	1	115,875	1	115,875	0	0	0	0	0	0	0	0	1	115,875	2	231,750
Total	248	11,534,168	34	1,776,745	31	1,327,414	22	929,570	18	609,260	35	1,577,081	140	6,220,070	228	10,043,378
FY 2002 / FY2003 (%)		* 110.6		118.0		145.6		107.2		108.9		83.7		108.6		** 108.0
In CGT		5,865,706		965,258		639,752		478,038		342,145		777,042		3,202,235		5,304,481

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2002/FY2003

**Calender Year 2004

Export Ship Orderbook
(As of the end of September 2004)

JSEA (October 2004)

	No.	G/T - (CGT)
Orderbook End of March 2004 (FY 2003) A	814	39,979,195 (19,396,361)
New Orders (Apr 04 to September 04) B	138	7,735,570 (3,410,571)
Delivered (Apr 04 to September 04) C	140	6,220,070 (3,202,235)
Adjustments D		18,720 (20,487)
Orderbook End of September 2004 (A+B+C+D)	812	41,475,975 (19,584,210)
		<i>Delivery schedule</i>
	<i>FY 2004</i>	<i>146</i> 7,306,571 (3,554,171)
	<i>FY 2005</i>	<i>274</i> 12,822,787 (6,254,849)
	<i>FY 2006</i>	<i>254</i> 13,160,267 (6,132,232)
	<i>FY 2007</i>	<i>101</i> 5,167,250 (2,482,198)
	<i>FY 2008</i> <i>(*over FY2008)</i>	<i>37</i> 3,019,100 (1,160,760)