

## Japan Ship Exporters' Association Statistics for New Export Ship Orders

October / 2004 (FY 2004 )

### OVERVIEW

In October 2004 , Japan received 41 export orders totalling 2,742,850 G/T.

#### *Vessel Type*

1 container ship  
3 handysize bulk carriers  
3 handymax bulk carriers  
7 panamax bulk carrier  
1 capesize bulk carrier  
2 coal carriers  
6 ore carriers  
1 PCC  
7 aframax oil tankers  
3 product tankers  
5 LNG carriers  
1 chemical tanker  
1 VLCC

#### *Schedule Date*

FY 2005 10.8 %  
FY 2006 13.9 %  
FY 2007 32.8 %  
FY 2008 42.5 %

#### *Method of Payment*

100 % in cash ( 34.1 % in yen and 65.9 % in other foreign currencies).  
2.6 % through trading firms.

*\*See attached file for further details.*

### Figures for FY 2004 ( April, 2004 to October, 2004 )

During the period between April, 2004 and October, 2004 ( FY 2004 ), Japan received 179 export orders totaling 10,478,420 G/T.

#### *Schedule Date*

FY 2004 6.5 %  
FY 2005 12.3 %  
FY 2006 19.2 %  
FY 2007 29.5 %  
FY 2008 32.5 % (\*over FY2008)

#### *Method of Payment*

100 % in cash ( 41.2 % in yen and 58.8 % in other foreign currencies).  
15.1 % through trading firms.

*\*These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in October 2004 (FY 2004)  
Based on Fiscal Year

JSEA (November 2004)

Description	Apr 03 to Mar 04		Apr 04 to Jun 04		July 2004		August 2004		September 2004		October 2004		Apr 04 to Oct 04		Jan 04 to Oct 04	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	53	2,427,250	4	44,400	1	6,050	3	139,600	2	39,800	1	27,200	11	257,050	18	668,550
Bulk Carriers	355	15,276,690	35	1,690,450	20	998,100	11	623,300	19	962,250	23	1,495,100	108	5,769,200	139	7,151,850
Tankers	134	8,342,471	19	1,245,720	8	885,100	6	287,900	10	812,900	17	1,220,550	60	4,452,170	99	6,832,687
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>542</b>	<b>26,046,411</b>	<b>58</b>	<b>2,980,570</b>	<b>29</b>	<b>1,889,250</b>	<b>20</b>	<b>1,050,800</b>	<b>31</b>	<b>1,814,950</b>	<b>41</b>	<b>2,742,850</b>	<b>179</b>	<b>10,478,420</b>	<b>256</b>	<b>14,653,087</b>
FY 2002 / FY2003 (%)		* 172.4		35.2		95.9		51.4		90.6		196.3		66.0		** 70.6
In CGT		12,538,680		1,404,373		722,138		555,570		728,490		1,311,328		4,721,899		6,757,991

*Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2002/FY2003

\*\*Calender Year 2004

Export Ships Delivered in October 2004 (FY 2004)

Based on Fiscal Year

JSEA (November 2004)

Description	Apr 03 to Mar 04		Apr 04 to Jun 04		July 2004		August 2004		September 2004		October 2004		Apr 04 to Oct 04		Jan 04 to Oct 04	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	31	1,104,335	3	23,866	1	75,519	0	0	1	6,002	0	0	5	105,387	15	454,188
Bulk Carriers	113	4,561,732	42	1,963,790	15	516,548	11	431,664	24	899,130	13	521,407	105	4,332,539	150	5,940,886
Tankers	103	5,752,226	19	1,000,628	6	337,503	7	177,596	10	671,949	11	816,527	53	3,004,203	85	4,754,488
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	1	115,875	1	115,875	0	0	0	0	0	0	0	0	1	115,875	2	231,750
Total	248	11,534,168	65	3,104,159	22	929,570	18	609,260	35	1,577,081	24	1,337,934	164	7,558,004	252	11,381,312
FY 2002 / FY2003 (%)		* 110.6		128.4		107.2		108.9		83.7		148.7		114.0		** 111.6
In CGT		5,865,706		1,605,010		478,038		342,145		777,042		682,442		3,884,677		5,986,923

*Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2002/FY2003

\*\*Calender Year 2004

Export Ship Orderbook  
(As of the end of October 2004)

JSEA (November 2004)

		No.	G/T - (CGT)
Orderbook End of March 2004 (FY 2003)	A	814	39,979,195 (19,396,361)
New Orders (Apr 04 to October 04)	B	179	10,478,420 (4,721,899)
Delivered (Apr 04 to October 04)	C	164	7,558,004 ( 3,884,677)
Adjustments	D		22,530 ( 20,400)
Orderbook End of October 2004 (A+B+C+D)		829	42,877,081 (20,213,183)
	<i>Delivery schedule</i>		
	<i>FY 2004</i>	<i>122</i>	<i>5,964,827</i> <i>(2,871,816)</i>
	<i>FY 2005</i>	<i>280</i>	<i>13,120,137</i> <i>(6,382,607)</i>
	<i>FY 2006</i>	<i>263</i>	<i>13,542,467</i> <i>(6,368,442)</i>
	<i>FY 2007</i>	<i>116</i>	<i>6,065,550</i> <i>(2,961,948)</i>
	<i>FY 2008</i> <i>(*over FY2008)</i>	<i>48</i>	<i>4,184,100</i> <i>(1,628,370)</i>