

## Japan Ship Exporters' Association Statistics for New Export Ship Orders

February / 2008 (FY 2007 )

### OVERVIEW

In February 2008 , Japan received 42 export orders totaling 1,833,030 G/T.

#### *Vessel Type*

4 Ro/Ro Ships  
6 handysize bulk carriers  
5 handymax bulk carriers  
8 panamax bulk carriers  
1 post-panamax bulk carrier  
2 capesize bulk carriers  
2 ore carriers  
6 PCCs  
5 LPG carriers  
1 chemical carrier  
2 product carriers

#### *Schedule Date*

FY 2008 19.5 %  
FY 2009 5.7 %  
FY 2010 16.9 %  
FY 2011 30.7 %  
over FY2012 27.2 %

#### *Method of Payment*

100 % in cash ( 70.1 % in yen and 29.9 % in other foreign currencies).  
6.5 % through trading firms.

### Figures for FY 2007 ( April, 2007 to February, 2008 )

During the period between April, 2007 and February, 2008 ( FY 2007 ), Japan received 521 export orders totaling 24,512,038 G/T.

#### *Schedule Date*

FY 2007 2.0 %  
FY 2008 11.8 %  
FY 2009 9.5 %  
FY 2010 15.3 %  
FY 2011 29.2 %  
over FY2012 32.2 %

#### *Method of Payment*

100 % in cash ( 75.2 % in yen and 24.8 % in other foreign currencies).  
15.2 % through trading firms.

### New Orders of Export Ships placed by Owners during FY 2007 (April 07 to February 08) in G/T.

Figures on owners placing orders with Japanese yards indicates that 80.4 % of orders are placed by Japanese related owners, European and American shipping companies, 10.7 %;  
Greek shipowners, 1.1 %;  
Hong Kong shipowners, 1.3 %;  
Chinese shipowners, 0.0 %;  
Oil companies, 0.0 %;  
and others, 6.5 %.

*\*See attached file for further details.*

*\*These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in February 2008 (FY 2007)  
Based on Fiscal Year

JSEA (March 2008)

Description	Apr 06 to Mar 07		Apr 07 to Oct 07		November 2007		December 2007		January 2008		February 2008		Apr 07 to Feb 08		Jan 08 to Feb 08	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	33	1,252,290	20	1,099,650	7	601,800	5	486,500	0	0	4	306,000	36	2,493,950	4	306,000
Bulk Carriers	329	15,211,270	273	12,649,850	39	1,644,930	50	2,567,629	27	1,262,500	30	1,438,670	419	19,563,579	57	2,701,170
Tankers	114	5,580,849	40	1,927,049	12	363,300	2	36,100	4	39,700	8	88,360	66	2,454,509	12	128,060
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>476</b>	<b>22,044,409</b>	<b>333</b>	<b>15,676,549</b>	<b>58</b>	<b>2,610,030</b>	<b>57</b>	<b>3,090,229</b>	<b>31</b>	<b>1,302,200</b>	<b>42</b>	<b>1,833,030</b>	<b>521</b>	<b>24,512,038</b>	<b>73</b>	<b>3,135,230</b>
FY 2007 / FY2006 (%)		* 117.5		176.4		38.5		101.9		326.7		149.3		120.6		** 192.8
In CGT		10,511,322		6,990,842		1,265,444		1,302,601		625,823		892,593		11,077,303		1,518,416

*Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2006/FY2005

\*\*Calendar Year 2007

Export Ships Delivered in February 2008 (FY 2007)  
Based on Fiscal Year

JSEA (March 2008)

Description	Apr 06 to Mar 07		Apr 07 to Oct 07		November 2007		December 2007		January 2008		February 2008		Apr 07 to Feb 08		Jan 08 to Feb 08	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	26	1,068,981	25	1,145,313	1	17,515	2	45,278	4	143,851	2	161,938	34	1,513,895	6	305,789
Bulk Carriers	220	10,156,642	111	4,614,427	16	687,043	13	796,408	24	913,150	13	510,229	177	7,521,257	37	1,423,379
Tankers	73	4,735,786	47	2,446,132	4	153,468	6	378,945	8	446,561	9	659,788	74	4,084,894	17	1,106,349
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>319</b>	<b>15,961,409</b>	<b>183</b>	<b>8,205,872</b>	<b>21</b>	<b>858,026</b>	<b>21</b>	<b>1,220,631</b>	<b>36</b>	<b>1,503,562</b>	<b>24</b>	<b>1,331,955</b>	<b>285</b>	<b>13,120,046</b>	<b>60</b>	<b>2,835,517</b>
FY 2007 / FY2006 (%)		* 105.8		89.3		64.3		133.0		78.0		194.7		93.4		** 108.6
In CGT		7,421,886		4,027,658		417,512		595,905		719,557		619,634		6,380,266		1,339,191

*Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2006/FY2005

\*\*Calendar Year 2007

Export Ship Orderbook  
(As of the end of February 2008)

JSEA (March 2008)

		No.	G/T - (CGT)
Orderbook End of March 2007 (FY 2006)	A	1,102	54,386,359 (26,334,167)
New Orders (Apr 07 to Feb 08)	B	521	24,512,038 (11,077,303)
Delivered (Apr 07 to Feb 08)	C	285	13,120,046 ( 6,380,266)
Adjustments	D		559,613 ( 651,541)
Orderbook End of February 2008 (A+B+C+D)		1,327	65,218,738 (30,379,663)
	<i>Delivery schedule</i>		
		<i>FY 2007</i>	2,379,000 (1,209,306)
		<i>FY 2008</i>	14,013,759 (7,204,748)
		<i>FY 2009</i>	15,265,830 (7,525,923)
		<i>FY 2010</i>	11,878,049 (5,462,315)
		<i>FY 2011 (*over FY2011)</i>	21,682,100 (8,977,371)