

Japan Ship Exporters' Association Statistics for New Export Ship Orders



October / 2011 (FY 2011)

OVERVIEW

In October 2011 , Japan received 21 export orders totaling 854,570 G/T.

Vessel Type

- 1 container ship
- 6 handysize bulk carriers
- 3 handymax bulk carriers
- 4 panamax bulk carriers
- 6 post-panamax bulk carriers
- 1 chip carrier

Schedule Date

| | |
|---------|--------|
| FY 2012 | 7.4 % |
| FY 2013 | 52.1 % |
| FY 2014 | 23.8 % |
| FY 2015 | 16.7 % |

Method of Payment

100 % in cash (52.9 % in yen, 6.4 % in a mixture of currencies and 40.7 % in other foreign currencies).
45.3 % through trading firms.

Figures for FY 2011 (April, 2011 to October, 2011)

During the period between April, 2011 and October, 2011 (FY 2011), Japan received 107 export orders totaling 3,937,972 G/T.

Schedule Date

| | |
|---------|--------|
| FY 2011 | 11.9 % |
| FY 2012 | 33.3 % |
| FY 2013 | 35.4 % |
| FY 2014 | 14.5 % |
| FY 2015 | 4.9 % |

Method of Payment

100 % in cash (42.1 % in yen, 11.6 % in a mixture of currencies and 46.3 % in other foreign currencies).
28.7 % through trading firms.

**See attached file for further details.*

**These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in October 2011 (FY 2011)
Based on Fiscal Year

JSEA (November 2011)

| Description | Apr 10 to Mar 11 | | Apr 11 to Jun 11 | | July 2011 | | August 2011 | | September 2011 | | October 2011 | | Apr 11 to Oct 11 | | Jan 11 to Oct 11 | |
|----------------------|------------------|-------------------|------------------|------------------|-----------|----------------|-------------|----------------|----------------|----------------|--------------|----------------|------------------|------------------|------------------|------------------|
| | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T |
| General Cargos | 8 | 329,500 | 4 | 240,572 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 72,000 | 5 | 312,572 | 5 | 312,572 |
| Bulk Carriers | 282 | 10,773,060 | 49 | 1,714,610 | 13 | 484,020 | 9 | 346,300 | 9 | 243,900 | 20 | 782,570 | 100 | 3,571,400 | 160 | 6,140,050 |
| Tankers | 12 | 1,319,040 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 483,140 |
| Combined Carriers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Others | 0 | 0 | 2 | 54,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 54,000 | 2 | 54,000 |
| Total | 302 | 12,421,600 | 55 | 2,009,182 | 13 | 484,020 | 9 | 346,300 | 9 | 243,900 | 21 | 854,570 | 107 | 3,937,972 | 172 | 6,989,762 |
| FY 2009 / FY2008 (%) | | * 195.9 | | 59.8 | | 41.8 | | 25.6 | | 22.9 | | 126.5 | | 51.8 | | ** 74.4 |
| In CGT | | 5,547,270 | | 1,009,102 | | 228,679 | | 158,613 | | 131,354 | | 398,120 | | 1,925,868 | | 3,219,598 |

Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2010/FY2009

**Calendar Year 2011

Export Ships Delivered in October 2011 (FY 2011)
Based on Fiscal Year

JSEA (November 2011)

| Description | Apr 10 to Mar 11 | | Apr 11 to Jun 11 | | July 2011 | | August 2011 | | September 2011 | | October 2011 | | Apr 11 to Oct 11 | | Jan 11 to Oct 11 | |
|----------------------|------------------|-------------------|------------------|------------------|-----------|------------------|-------------|------------------|----------------|------------------|--------------|----------------|------------------|------------------|------------------|-------------------|
| | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T | No. | G/T |
| General Cargos | 27 | 1,648,534 | 7 | 341,196 | 1 | 10,650 | 3 | 188,362 | 3 | 148,494 | 0 | 0 | 14 | 688,702 | 20 | 1,139,343 |
| Bulk Carriers | 254 | 11,398,272 | 68 | 2,959,956 | 19 | 714,073 | 18 | 673,152 | 27 | 1,220,148 | 20 | 689,104 | 152 | 6,256,433 | 235 | 10,058,696 |
| Tankers | 75 | 4,100,842 | 18 | 887,478 | 5 | 290,658 | 2 | 188,836 | 6 | 369,784 | 4 | 260,159 | 35 | 1,996,915 | 52 | 2,853,777 |
| Combined Carriers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Others | 2 | 13,616 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 13,616 |
| Total | 358 | 17,161,264 | 93 | 4,188,630 | 25 | 1,015,381 | 23 | 1,050,350 | 36 | 1,738,426 | 24 | 949,263 | 201 | 8,942,050 | 309 | 14,065,432 |
| FY 2009 / FY2008 (%) | | * 103.6 | | 93.5 | | 79.2 | | 135.6 | | 99.0 | | 63.7 | | 91.4 | | ** 91.7 |
| In CGT | | 7,670,227 | | 1,895,344 | | 469,459 | | 467,920 | | 745,690 | | 433,817 | | 4,012,230 | | 6,239,571 |

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2010/FY2009

**Calendar Year 2011

Export Ship Orderbook
(As of the end of October 2011)

JSEA (November 2011)

| | | No. | G/T - (CGT) |
|------------------------------------|--------------------------|-------|---------------|
| Orderbook | A | 953 | 44,403,741 |
| End of March 2011 (FY 2010) | | | (19,249,132) |
| New Orders (April to October 2011) | B | 107 | 3,937,972 |
| | | | (1,925,868) |
| Delivered (April to October 2011) | C | Δ 201 | Δ 8,942,050 |
| | | | (Δ 4,012,230) |
| Adjustments | D | | Δ 1,118,947 |
| | | | (Δ 467,877) |
| Orderbook | | 839 | 38,280,716 |
| End of October 2011 (A+B+C+D) | | | (16,694,893) |
| | <i>Delivery schedule</i> | | |
| | <i>FY 2011</i> | 206 | 9,896,931 |
| | | | (4,359,812) |
| | <i>FY 2012</i> | 326 | 14,686,305 |
| | | | (6,426,282) |
| | <i>FY 2013</i> | 213 | 9,555,040 |
| | | | (4,112,612) |
| | <i>FY 2014</i> | 89 | 3,908,340 |
| | | | (1,693,912) |
| | <i>over FY 2015</i> | 5 | 234,100 |
| | | | (102,275) |