

Japan Ship Exporters' Association Statistics for New Export Ship Orders

March / 2012 (FY 2011)



OVERVIEW

In March 2012, Japan received 21 export orders totaling 1,118,058 G/T.

Vessel Type

1	PCC
3	handysize bulk carriers
6	handymax bulk carriers
4	panamax bulk carriers
1	post-panamax bulk carrier
1	capsize bulk carrier
1	ore carrier
2	VLCCs
2	product carriers

Schedule Date

FY 2012	1.2 %
FY 2013	44.6 %
FY 2014	54.2 %

Method of Payment

100 % in cash (1.5 % in yen, 4.5 % in a mixture of currencies and 94.0 % in other foreign currencies).
11.0 % through trading firms.

Figures for FY 2011 (April, 2011 to March, 2012)

During the period between April, 2011 and March, 2012 (FY 2011), Japan received 198 export orders totaling 8,080,506 G/T.

Schedule Date

FY 2011	5.8 %
FY 2012	25.8 %
FY 2013	40.6 %
FY 2014	22.0 %
FY 2015	5.8 %

Method of Payment

100 % in cash (30.2 % in yen, 10.2 % in a mixture of currencies and 59.6 % in other foreign currencies).
25.2 % through trading firms.

New Orders of Export Ships placed by Owners during FY 2011 (April 11 to March 12) in G/T.

Figures on owners placing orders with Japanese yards indicates that 79.2 % of orders are placed by Japanese related owners, European and American shipping companies, 10.0 %;
Greek shipowners, 3.6 %;
Hong Kong shipowners, 0.4 %;
Chinese shipowners, 0.0 %;
Oil companies, 0.0 %;
and others, 6.8 %.

*See attached file for further details.

*These figures are official JSEA statistics and may be used as such.

New Export Orders Placed in March 2012 (FY 2011)
Based on Fiscal Year

JSEA (April 2012)

Description	Apr 10 to Mar 11		Apr 11 to Nov 11		December 2011		January 2012		February 2012		March 2012		Apr 11 to Mar 12		Jan 12 to Mar12	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	8	329,500	8	492,922	1	59,500	0	0	1	61,050	1	59,500	11	672,972	2	120,550
Bulk Carriers	282	10,773,060	111	3,914,540	28	1,141,710	12	601,800	9	309,590	16	682,458	176	6,650,098	37	1,593,848
Tankers	12	1,319,040	1	2,100	0	0	1	48,300	1	28,736	4	376,100	7	455,236	6	453,136
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	4	302,200	0	0	0	0	0	0	0	0	4	302,200	0	0
Total	302	12,421,600	124	4,711,762	29	1,201,210	13	650,100	11	399,376	21	1,118,058	198	8,080,506	45	2,167,534
FY 2011 / FY2010 (%)		* 195.9		57.9		97.2		43.3		76.9		108.6		65.1		** 71.0
In CGT		5,547,270		2,456,148		542,631		275,449		201,210		454,005		3,929,443		930,664

Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2010/FY2009

**Calendar Year 2011

Export Ships Delivered in March 2012 (FY 2011)

Based on Fiscal Year

JSEA (April 2012)

Description	Apr 10 to Mar 11		Apr 11 to Nov 11		December 2011		January 2012		February 2012		March 2012		Apr 11 to Mar 12		Jan 12 to Mar 12	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	27	1,648,534	16	775,894	0	0	2	172,551	1	60,131	0	0	19	1,008,576	3	232,682
Bulk Carriers	254	11,398,272	171	7,090,000	16	524,975	37	1,561,271	24	885,869	31	1,532,085	279	11,594,200	92	3,979,225
Tankers	75	4,100,842	42	2,556,477	3	374,269	3	98,378	2	75,584	5	220,849	55	3,325,557	10	394,811
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	2	13,616	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	358	17,161,264	229	10,422,371	19	899,244	42	1,832,200	27	1,021,584	36	1,752,934	353	15,928,333	105	4,606,718
FY 2011 / FY2010 (%)		* 103.6		96.1		75.5		88.6		80.5		98.1		92.8		** 89.9
In CGT		7,670,227		4,646,768		368,858		827,662		493,489		747,952		7,084,729		2,069,103

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2010/FY2009

**Calendar Year 2011

Export Ship Orderbook
(As of the end of March 2012)

JSEA (April 2012)

		No.	G/T - (CGT)
Orderbook End of March 2011 (FY 2010)	A	956	44,576,841 (19,341,784)
New Orders (April 11 to March 12)	B	198	8,080,506 (3,929,443)
Delivered (April 11 to March 12)	C	Δ 353	Δ 15,928,333 (Δ 7,084,729)
Adjustments	D		Δ 1,720,641 (Δ 719,822)
Orderbook End of March 2012 (A+B+C+D)		771	35,008,373 (15,466,676)
	<i>Delivery schedule</i>		
		<i>FY 2011</i>	<i>398</i> <i>18,025,935</i> <i>(7,989,573)</i>
		<i>FY 2012</i>	<i>249</i> <i>11,333,658</i> <i>(4,869,584)</i>
		<i>FY 2013</i>	<i>113</i> <i>5,138,780</i> <i>(2,300,138)</i>
		<i>FY 2014</i>	<i>11</i> <i>510,000</i> <i>(307,381)</i>
		<i>over FY 2015</i>	<i>0</i> <i>(0)</i>