

Japan Ship Exporters' Association Statistics for New Export Ship Orders

March / 2011 (FY 2010)



OVERVIEW

In March 2011, Japan received 25 export orders totaling 1,029,340 G/T.

Vessel Type

- 5 handysize bulk carriers
- 4 handymax bulk carriers
- 8 panamax bulk carriers
- 2 post-panamax bulk carriers
- 1 capesize bulj carrier
- 3 coal carriers
- 2 aframax tankers

Schedule Date

FY 2011	19.5 %
FY 2012	37.9 %
FY 2013	4.1 %
FY 2014	38.5 %

Method of Payment

100 % in cash (44.0 % in yen and 56.0 % in other foreign currencies).
7.9 % through trading firms.

Figures for FY 2010 (April, 2010 to March, 2011)

During the period between April, 2010 and March, 2011 (FY 2010), Japan received 302 export orders totaling 12,421,600 G/T.

Schedule Date

FY 2010	0.4 %
FY 2011	13.2 %
FY 2012	45.0 %
FY 2013	22.5 %
over FY 2014	18.9 %

Method of Payment

100 % in cash (67.7 % in yen and 32.3 % in other foreign currencies).
20.0 % through trading firms.

New Orders of Export Ships placed by Owners during FY 2010 (April 10 to March 11) in G/T.

Figures on owners placing orders with Japanese yards indicates th: 85.5 % of orders are placed by Japanese related owners, European and American shipping companies 5.4 %; Greek shipowners, 1.2 %; Hong Kong shipowners, 0.5 %; Chinese shipowners, 0.0 %; Oil companies 0.0 %; and others, 7.4 %.

**See attached file for further details.*

**These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in March 2011 (FY 2010)
Based on Fiscal Year

Description	Apr 09 to Mar 10		Apr to Nov 2010		December 2010		January 2011		February 2011		March 2011		Apr 10 to Mar 11		Jan 11 to Mar 11	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	8	587,900	8	329,500	0	0	0	0	0	0	0	0	8	329,500	0	0
Bulk Carriers	92	3,799,191	185	6,968,140	37	1,236,270	25	1,134,040	12	519,670	23	914,940	282	10,773,060	60	2,568,650
Tankers	17	1,939,500	7	835,900	0	0	3	368,740	0	0	2	114,400	12	1,319,040	5	483,140
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	2	14,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	119	6,340,591	200	8,133,540	37	1,236,270	28	1,502,780	12	519,670	25	1,029,340	302	12,421,600	65	3,051,790
FY 2009 / FY2008 (%)		* 43.5		199.1		262.1		318.5		135.4		110.9		195.9		** 171.1
In CGT		2,683,048		3,648,508		605,032		603,474		221,496		468,760		5,547,270		1,293,730

Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2009/FY2008

**Calendar Year 2010

Export Ships Delivered in March 2011 (FY 2010)
Based on Fiscal Year

JSEA (April 2011)

Description	Apr 09 to Mar 10		Apr 10 to Nov 10		December 2010		January 2011		February 2011		March 2011		Apr 10 to Mar 11		Jan 11 to Mar 11	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	19	815,567	21	1,197,893	0	0	0	0	2	183,960	4	266,681	27	1,648,534	6	450,641
Bulk Carriers	240	10,782,942	149	6,493,723	22	1,102,286	35	1,676,914	19	863,693	29	1,261,656	254	11,398,272	83	3,802,263
Tankers	90	4,974,340	56	3,154,876	2	89,104	7	390,759	4	221,371	6	244,732	75	4,100,842	17	856,862
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	2	13,616	2	13,616	2	13,616
Total	349	16,572,849	226	10,846,492	24	1,191,390	42	2,067,673	25	1,269,024	41	1,786,685	358	17,161,264	108	5,123,382
FY 2009 / FY2008 (%)		* 105.1		107.5		127.3		93.6		120.2		78.2		103.6		** 92.3
In CGT		7,602,068		4,905,168		537,718		859,850		540,578		826,913		7,670,227		2,227,341

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2009/FY2008

**Calendar Year 2010

Export Ship Orderbook
(As of the end of March 2011)

JSEA (April 2011)

		No.	G/T - (CGT)
Orderbook End of March 2010 (FY 2009)	A	1,051	51,627,500 (22,593,499)
New Orders (Apr to Mar 2011)	B	302	12,421,600 (5,547,270)
Delivered (Apr to Mar 2011)	C	△ 358	△ 17,161,264 (△ 7,670,227)
Adjustments	D		△ 2,494,595 (△ 1,231,524)
Orderbook End of March 2011 (A+B+C+D)		952	44,393,241 (19,239,018)
	<i>Delivery schedule</i>		
		<i>FY 2011</i>	17,947,342 (7,985,511)
		<i>FY 2012</i>	14,763,279 (6,328,530)
		<i>FY 2013</i>	8,302,280 (3,473,852)
		<i>FY 2014</i>	3,338,940 (1,432,124)
		<i>over FY 2015</i>	41,400 (19,001)