

## Japan Ship Exporters' Association Statistics for New Export Ship Orders

March / 2013 (FY 2012 )



### OVERVIEW

In March 2013, Japan received 49 export orders totaling 2,720,150 G/T.

#### *Vessel Type*

- 1 container ship
- 2 general cargo ships
- 5 handysize bulk carriers
- 16 handymax bulk carriers
- 8 panamax bulk carriers
- 17 capesize bulk carriers

#### *Schedule Date*

FY 2013	11.3 %
FY 2014	50.4 %
FY 2015	29.8 %
FY 2016	8.5 %

#### *Method of Payment*

100 % in cash ( 2.5 % in yen, 0.0 % in a mixture of currencies and 97.5 % in other foreign currencies).  
33.8 % through trading firms.

### Figures for FY 2012 ( April, 2012 to March, 2013 )

During the period between April, 2012 and March, 2013 ( FY 2012 ), Japan received 196 export orders totaling 9,374,607 G/T.

#### *Schedule Date*

FY 2012	0.2 %
FY 2013	40.9 %
FY 2014	39.4 %
FY 2015	15.2 %
FY 2016	4.3 %

#### *Method of Payment*

100 % in cash ( 15.5 % in yen, 12.4 % in a mixture of currencies and 72.1 % in other foreign currencies).  
37.2 % through trading firms.

### New Orders of Export Ships placed by Owners during FY 2012 (April 12 to March 13) in G/T.

Figures on owners placing orders with Japanese yards indicates that 51.5 % of orders are placed by Japanese related owners, European and American shipping companies, 21.9 %; Greek shipowners, 11.4 %; Hong Kong shipowners, 1.9 %; Chinese shipowners, 0.0 %; Oil companies, 0.0 %; and others, 13.3 %.

*\*See attached file for further details.*

*\*These figures are official JSEA statistics and may be used as such.*

New Export Orders Placed in March 2013 (FY 2012)  
Based on Fiscal Year

JSEA (April 2013)

Description	Apr 11 to Mar 12		Apr 12 to Nov 12		December 2012		January 2013		February 2013		March 2013		Apr 12 to Mar 13		Jan 13 to Mar 13	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	11	672,972	7	414,598	0	0	1	20,600	0	0	3	85,000	11	520,198	4	105,600
Bulk Carriers	176	6,650,098	91	3,596,074	19	609,990	9	506,925	5	167,470	46	2,635,150	170	7,515,609	60	3,309,545
Tankers	7	455,236	14	1,292,500	1	46,300	0	0	0	0	0	0	15	1,338,800	0	0
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	4	302,200	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>198</b>	<b>8,080,506</b>	<b>112</b>	<b>5,303,172</b>	<b>20</b>	<b>656,290</b>	<b>10</b>	<b>527,525</b>	<b>5</b>	<b>167,470</b>	<b>49</b>	<b>2,720,150</b>	<b>196</b>	<b>9,374,607</b>	<b>64</b>	<b>3,415,145</b>
FY 2012 / FY2011 (%)		* 65.1		112.6		54.6		81.1		41.9		243.3		116.0		** 157.6
In CGT		3,929,443		2,526,647		329,860		216,775		82,402		1,083,856		4,239,540		1,383,033

*Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2011/FY2010

\*\*Calendar Year 2012

Export Ships Delivered in March 2013 (FY 2012)  
Based on Fiscal Year

JSEA (April 2013)

Description	Apr 11 to Mar 12		Apr 12 to Nov 12		December 2012		January 2013		February 2013		March 2013		Apr 12 to Mar 13		Jan 13 to Mar 13	
	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T
General Cargos	19	1,008,576	10	672,620	1	96,790	1	61,106	1	4,680	3	165,196	16	1,000,392	5	230,982
Bulk Carriers	279	11,594,200	190	7,866,041	12	541,173	35	1,465,424	19	1,087,556	29	1,193,058	285	12,153,252	83	3,746,038
Tankers	55	3,325,557	19	1,268,205	0	0	5	338,747	2	41,627	2	76,340	28	1,724,919	9	456,714
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>353</b>	<b>15,928,333</b>	<b>219</b>	<b>9,806,866</b>	<b>13</b>	<b>637,963</b>	<b>41</b>	<b>1,865,277</b>	<b>22</b>	<b>1,133,863</b>	<b>34</b>	<b>1,434,594</b>	<b>329</b>	<b>14,878,563</b>	<b>97</b>	<b>4,433,734</b>
FY 2012 / FY2011 (%)		* 92.8		94.1		70.9		101.8		111.0		81.8		93.4		** 96.2
In CGT		7,084,729		4,366,255		278,450		821,638		452,817		675,096		6,594,256		1,949,551

*Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.*

\*FY 2011/FY2010

\*\*Calendar Year 2012

Export Ship Orderbook  
(As of the end of March 2013)

JSEA (April 2013)

		No.	G/T - (CGT)
Orderbook End of March 2012 (FY 2011)	A	772	35,059,798 (15,484,523)
New Orders (April 12 to March 13)	B	196	9,374,607 (4,239,540)
Delivered (April 12 to March 13)	C	Δ 329	Δ 14,878,563 (Δ 6,594,256)
Adjustments	D		Δ 4,010,047 (Δ 1,764,011)
Orderbook End of March 2013 (A+B+C+D)		552	25,545,795 (11,365,796)
	<i>Delivery schedule</i>		
		<i>FY 2013</i>	13,617,475 (5,937,452)
		<i>FY 2014</i>	9,231,320 (4,170,974)
		<i>FY 2015</i>	2,273,250 (1,045,690)
		<i>FY 2016</i>	423,750 (211,680)
		<i>over FY 2017</i>	0 (0)