Japan Ship Exporters' Association Statistics for New Export Ship Orders

March / 2023 (FY 2022)

OVERVIEW

JSEA

In March 2023, Japan received 23 export orders totaling 982,250 G/T.

Vessel Type

- 8 handysize bulk carriers
- 6 handymax bulk carriers
- 3 panamax bulk carriers
- 4 capesize bulk carriers
- 1 LPG/Ammonia carrier
- 1 chemical carrier

Schedule Date

FY 2024	19.8 %
FY 2025	63.9 %
FY 2026	16.3 %

Method of Payment

100 % in cash (6.5 % in yen, 0.0 % in a mixture of currencies and 93.5 % in other foreign currencies). 10.2 % through trading firms.

<u>Figures for FY 2022 (April, 2022 to March, 2023)</u>

During the period between <u>April, 2022</u> and <u>March, 2023</u> (FY 2022), Japan received 280 export orders totaling 11,741,280 G/T.

Schedule Date

FY 2023	16.2 %
FY 2024	44.8 %
FY 2025	32.8 %
FY 2026	4.2 %
FY 2027	2.0 %

Method of Payment

100 % in cash (3.9 % in yen, 5.6 % in a mixture of currencies and 90.5 % in other foreign currencies). 10.6 % through trading firms.

<u>New Orders of Export Ships placed by Owners during</u> <u>FY 2022 (April 22 to March 23) in G/T.</u>

Figures on owners placing orders with Japanese yards indicates that 83.7 % of orders are placed by Japanese related owners, European and American shipping companies, 2.7 %; Greek shipowners, 8.2 %; Hong Kong shipowners, 0.2 %; Chinese shipowners, 1.5 %; Oil companies, 0.0 %; and others, 3.7 %.

*See attached file for further details.

*These figures are official JSEA statistics and may be used as such.

New Export Orders Placed in March 2023 (FY 2022) Based on Fiscal Year

Apr 21 to Mar 22 Apr 22 to Nov 22 December 2022 January 2023 February 2023 March 2023 Apr 22 to Mar 23 Jan 23 to Mar 23 Description G/T G/T No. No. No. G/T No. G/T No. G/T No. G/T No. G/T No. G/T General Cargos 69 4,083,060 40 2,575,720 5 203,290 5 148,100 0 0 50 2,927,110 5 148,100 0 0 Bulk Carriers 9,162,110 4,365,800 35 21 878,600 518,000 21 209 56 2,327,050 218 118 1,071,650 14 930,450 7,764,500 Tankers 24 1,042,630 9 412,950 2 207,900 3 111,520 5 265,500 2 51,800 21 1,049,670 10 428,820 0 0 Combined Carriers 0 0 0 0 0 0 0 0 0 Others 2 11,400 0 0 0 0 0 0 0 0 0 0 0 29 167 42 Total 313 14,299,200 7,354,470 1,482,840 1,138,220 19 783,500 23 982,250 280 11,741,280 71 2,903,970 FY 2022 / FY2021 (%) * 159.8 189.6 ** 104.4 67.6 230.3 210.2 53.7 82.1 In CGT 6,679,128 3,552,328 744,054 548,894 381,755 437,019 5,664,050 1,367,668

Figures for shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2021/FY2020

**Calendar Year 2022

JSEA (April 2023)

Export Ships Delivered in March 2023 (FY 2022) Based on Fiscal Year

JSEA (April 2023)

Description	Apr 21 to Mar 22		Apr 2	Apr 22 to Nov 22		December 2022		January 2023		February 2023		March 2023		Apr 22 to Mar 23		Jan 23 to Mar 23	
Description	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	No.	G/T	
General Cargos	33	1,840,875	24	1,128,775	4	76,466	3	67,475	2	149,299	5	75,679	38	1,497,694	10	292,453	
Bulk Carriers	124	5,070,387	79	3,561,507	2	72,596	15	620,937	11	469,655	18	745,738	125	5,470,433	44	1,836,330	
Tankers	32	2,341,148	19	1,075,490	0	0	4	269,235	1	18,287	1	49,976	25	1,412,988	6	337,498	
Combined Carriers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Others	1	1,238	1	1,200	0	0	0	0	0	0	0	0	1	1,200	0	0	
Total	190	9,253,648	123	5,766,972	6	149,062	22	957,647	14	637,241	24	871,393	189	8,382,315	60	2,466,281	
FY 2022 / FY2021 (%)		* 91.1		88.3		50.0		128.0		93.8		87.7		90.6		** 101.9	
In CGT		4,149,263		2,640,928		96,399		432,932		299,592		427,476		3,897,327		1,160,000	

Deliveries of new shipbuilding orders of 500 G/T and over for export as steel vessels placed with JSEA members are covered.

*FY 2021/FY2020

**Calendar Year 2022

Export Ship Orderbook (As of the end of March 2023)

			JSEA (April 2023)			
		No.	G/T - (CGT)			
Orderbook	А	410	18,964,460			
End of March 2022 (FY 2021)		410	(8,758,239)			
New Ordens (April 22 to Marsh 22)		280	11,741,280			
New Orders (April 22 to March 23)	В	280	(5,664,050)			
Delivered (April 22 to March 23)		△ 189	△ 8,382,315			
		Δ 109	(△ 3,897,327)			
Adjustments			△ 167,365			
			(\[11,962)			
Orderbook End of March 2023 (A+B+C+D)		498	22,156,060			
		498	(10,513,000)			
Delivery schedule						
FY 2023		180	8,409,710			
		100	(3,824,386)			
FY 2024		211	8,761,080			
			(4,273,890)			
FY 2025		92	4,258,210			
112023		72	(2,039,074)			
FY 2026		12	494,560			
F 1 2020		12	(256,601)			
over FY 2027		3	232,500			
0767772027		5	(119,049)			